

# LO Funds – Continental Europe Small & Mid Leaders (EUR) P

## Fact Sheet (marketing document)

High Conviction • Equities

31 January 2021

### FUND FACTS

|                             |                          |
|-----------------------------|--------------------------|
| Domicile/Legal structure    | Luxembourg/SICAV         |
| Legal Status                | UCITS                    |
| Fund inception date         | 22 June 2006             |
| Currency of Fund            | EUR                      |
| Currency of share class     | EUR                      |
| Fund manager                | X. Lagrandie, M. Leblanc |
| Net assets (all classes)    | EUR 477.37 million       |
| Liquidity (sub./red.)       | Daily, 15:00             |
| Min. investment             | EUR 3'000                |
| Management fee              | 0.90%                    |
| Distribution fee            | 0.90%                    |
| FROC                        | 0.35%                    |
| TER max (30 September 2020) | 2.15%                    |

### RISK AND REWARD PROFILE

|     |   |   |   |   |   |      |
|-----|---|---|---|---|---|------|
| 1   | 2 | 3 | 4 | 5 | 6 | 7    |
| Low |   |   |   |   |   | High |

### CODES

|           |              |
|-----------|--------------|
| ISIN      | LU0256787531 |
| Bloomberg | LUKCEPA LX   |
| NAV       | EUR 75.45    |

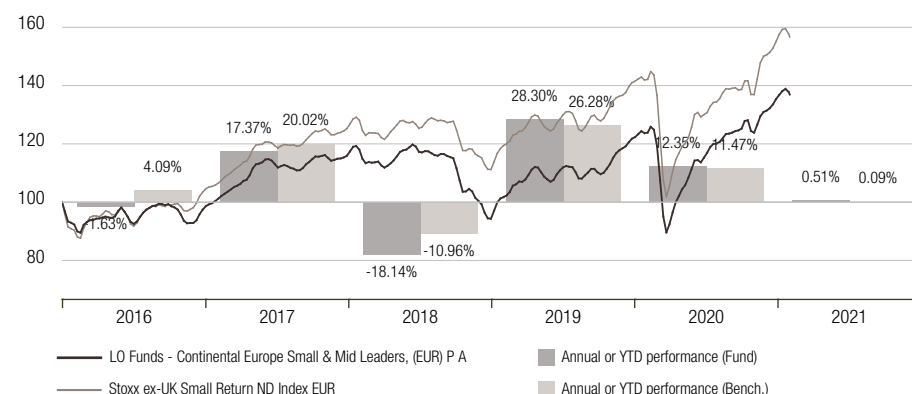
### RATINGS

|                    |       |
|--------------------|-------|
| Morningstar Rating | ★★★★★ |
|--------------------|-------|

### HIGHLIGHTS

LO Funds - Continental Europe Small & Mid Leaders is a long-only European equity strategy launched in June 2003. It invests in Western Europe (excluding UK) companies with a market capitalisation above EUR 200m, selected for their potential to become regional or global industry leaders. It seeks to outperform the Stoxx Ex UK Small Return ND Index over the long-term. The investment approach focuses on three distinct themes (industry leaders, rising stars, investment opportunities), combined with a bottom-up proprietary research-intensive process. A screen of company financial fundamentals (e.g. margins, returns, free-cash flow generation, balance sheet quality...) provides an initial filter. Thereafter company meetings and industry contacts help assess factors such as strategy and management ability. Strict sell discipline is combined with low turnover.

### NET PERFORMANCE AND ANNUAL PERFORMANCE IN EUR Dec 31, 2015 - Jan 31, 2021



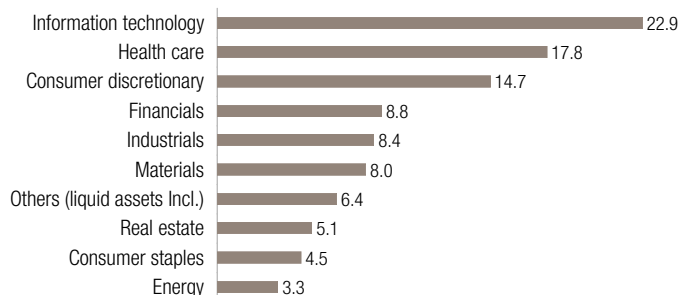
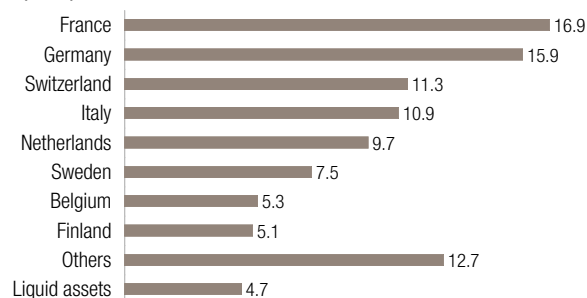
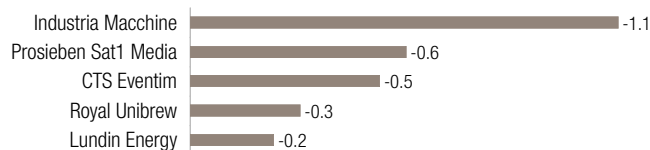
Value of investments is variable and can go down as well as up.

| NET PERFORMANCE IN EUR          | Cumulative |         |
|---------------------------------|------------|---------|
|                                 | Fund       | Bench.  |
| YTD                             | 0.51%      | 0.09%   |
| 1 month                         | 0.51%      | 0.09%   |
| 3 months                        | 14.67%     | 19.35%  |
| 1 year                          | 13.45%     | 12.95%  |
| 3 years                         | 15.72%     | 22.37%  |
| 5 years                         | 44.54%     | 68.46%  |
| Total return (since 13.06.2003) | 442.46%    | 421.84% |

|  | Annualized |        |
|--|------------|--------|
|  | Fund       | Bench. |
|  | -          | -      |
|  | -          | -      |
|  | -          | -      |
|  | -          | -      |
|  | 4.97%      | 6.93%  |
|  | 7.61%      | 10.94% |
|  | 10.03%     | 9.79%  |

| STATISTICS 31.01.2016 - 31.01.2021 | Fund    | Bench.  |
|------------------------------------|---------|---------|
| Annualised volatility              | 15.79%  | 15.57%  |
| Sharpe ratio                       | 0.51    | 0.73    |
| Max. drawdown                      | -21.59% | -22.63% |
| Correlation                        |         | 0.958   |
| Tracking error                     |         | 4.56%   |

|                     | Fund |
|---------------------|------|
| Number of positions | 71   |

**TOP 10 (IN %)****SECTORS (IN %)****COUNTRIES (IN %)****CURRENCIES (IN %)****INCREASED (SECURITIES)****REDUCED (SECURITIES)****MONTHLY RETURNS**

| IN %      | 2016 |        | 2017 |        | 2018  |        | 2019 |        | 2020  |        | 2021 |        |
|-----------|------|--------|------|--------|-------|--------|------|--------|-------|--------|------|--------|
|           | Fund | Bench. | Fund | Bench. | Fund  | Bench. | Fund | Bench. | Fund  | Bench. | Fund | Bench. |
| January   | -5.3 | -7.0   | 1.7  | 1.0    | 2.5   | 2.5    | 7.3  | 7.4    | -0.5  | -1.2   | 0.5  | 0.1    |
| February  | -1.6 | -0.5   | 3.3  | 3.6    | -3.9  | -2.5   | 4.1  | 3.3    | -5.5  | -7.0   |      |        |
| March     | 2.0  | 3.5    | 3.6  | 4.2    | -1.4  | -2.4   | 1.5  | 1.1    | -16.6 | -15.7  |      |        |
| April     | -0.5 | 0.7    | 4.1  | 3.7    | 1.9   | 2.9    | 5.6  | 4.4    | 10.1  | 10.8   |      |        |
| May       | 4.1  | 2.4    | 2.5  | 1.9    | 2.6   | 0.1    | -6.5 | -5.6   | 8.3   | 6.8    |      |        |
| June      | -5.7 | -7.0   | -2.9 | -1.9   | 0.2   | -0.4   | 5.6  | 5.0    | 1.7   | 0.5    |      |        |
| July      | 4.9  | 6.1    | 1.1  | 1.2    | -0.6  | 3.0    | 0.1  | 0.2    | 3.0   | 2.2    |      |        |
| August    | 1.4  | 0.9    | -1.2 | 0.2    | 0.8   | -0.1   | -1.8 | -2.0   | 4.4   | 5.4    |      |        |
| September | 0.3  | 1.0    | 3.4  | 3.8    | -2.6  | -1.0   | 1.3  | 2.2    | 1.5   | -0.2   |      |        |
| October   | -3.5 | -0.6   | 2.1  | 1.4    | -8.6  | -7.1   | 1.3  | 1.7    | -5.0  | -5.4   |      |        |
| November  | -2.7 | -0.5   | -1.5 | -1.6   | -3.6  | -1.4   | 5.7  | 3.7    | 10.2  | 14.1   |      |        |
| December  | 5.7  | 6.0    | 0.3  | 1.1    | -6.3  | -4.7   | 1.9  | 2.7    | 3.5   | 4.5    |      |        |
| Year      | -1.6 | 4.1    | 17.4 | 20.0   | -18.1 | -11.0  | 28.3 | 26.3   | 12.4  | 11.5   | 0.5  | 0.1    |

## PARTICULAR RISKS

The following risks may be materially relevant but may not always be adequately captured by the synthetic risk indicator and may cause additional loss:

- Liquidity risk: Where a significant level of investment is made in financial instruments that may under certain circumstances have a relatively low level of liquidity, there is a material risk that the fund will not be able to transact at advantageous times or prices. This could reduce the fund's returns.
- Operational risk and risks related to asset safekeeping: In specific circumstances, there may be a material risk of loss resulting from human error, inadequate or failed internal

systems, processes or controls, or from external events.

- Concentration risk: To the extent that the fund's investments are concentrated in a particular country, market, industry, sector or asset class, the fund may be susceptible to loss due to adverse occurrences affecting that country, market, industry, sector or asset class.

For more details about risk, see appendix B "Risk Factors" of the prospectus.

## GLOSSARY

**Credit Ratings:** The credit ratings breakdown mentioned for convertible funds is a blend of ratings performed internally as well as ratings provided by external sources.

**Risk and Reward Profile:** This indicator (SRRI) represents the annualized historical volatility of the Sub-Fund over a 5-year period. Where there are less than 5 years worth of data, missing returns are simulated using an appropriate benchmark. The SRRI may change over time and should not be used as an indicator of future risk or returns. Even the lowest risk classification does not imply that the Sub-Fund is risk-free or that capital is necessarily guaranteed or protected.

**Total Expense Ratio (TER):** The total fees involved in managing and operating a fund. The TER included the annual management fee and other charges, for example legal, admin, and audit costs (source: annual audited reports or semi annual non audited reports). The Total Expense Ratio (TER) is calculated twice per year and is subject to change between calculation dates.

**Volatility:** A statistical measure of the fluctuations of a security's price. It can also be used to describe fluctuations in a particular market. High volatility is an indication of higher risk.

**Sharpe Ratio:** A measure of risk-adjusted performance. The higher the ratio, the better riskadjusted performance has been.

**Drawdown:** A draw down is usually quoted as the percentage between the peak and trough of an investment during a specific period. It can help to compare an investment's possible reward to its risk.

**Correlation:** Correlation is a measure of how securities or asset classes move in relation to each other. Highly correlated investments tend to move up and down together while investments with low correlation tend to perform in different ways in different market conditions, providing investors with diversification benefits. Correlation is measured between 1 (perfect correlation) and -1 (perfect opposite correlation). A correlation

coefficient of 0 suggests there is no correlation.

**Tracking Error:** A measure of how closely an investment portfolio follows the index against which it is benchmarked.

**Bond Floor:** The lowest value that convertible bonds can fall to, given the present value of the remaining future cash flows and principal repayment. The bond floor is the value at which the convertible option becomes worthless because the underlying stock price has fallen substantially below the conversion value.

**Delta:** The ratio comparing the change in the price of the underlying asset to the corresponding change in the price of a derivative.

**Premium:** If a fixed-income security (bond) is purchased at a premium, existing interest rates are lower than the coupon rate. Investors pay a premium for an investment that will return an amount greater than existing interest rates.

**Yield to Maturity:** The rate of return anticipated on a bond if it is held until the maturity date.

**Coupon:** The interest rate stated on a bond when it's issued.

**Modified Duration:** This formula is used to determine the effect that a 100-basis-point (1%) change in interest rates will have on the price of a bond.

**Average Duration:** The average modified duration of the portfolio expressed in years.

**Expected Loss:** Annual average expected loss to the portfolio expressed in percent.

**Attachment Point:** The modelled probability of a negative portfolio return in any given year.

**FROC (Fixed Rate of Operational Costs):** The Operational Costs cover expenses directly incurred by the Company ("Direct Costs") and those resulting from the activities carried out by the Management Company on behalf of the Company ("Fund Servicing Costs").

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