# PRODUCT KEY FACTS Matthews Asia Funds (the "Fund") India Fund (the "Sub-Fund")



#### Issuer

Matthews International Capital Management, LLC

August 2013

This statement provides you with key information about this product.

This statement is a part of the offering document.

You should not invest in this product based on this statement alone.

**Quick facts** 

Fund Manager: Matthews International Capital Management, LLC

**Custodian:** J.P. Morgan Bank Luxembourg S.A.

**Dealing frequency:** Every Valuation Day which is also a Hong Kong

**Business Day** 

Base currency: USD

Dividend policy: No dividends will be declared or distributed for

accumulation shares.

Dividends for distribution shares will be discretionary and if distributed will usually be made periodically. Dividends (if any) may be distributed to the relevant Shareholders or reinvested into the Sub-Fund. Distributions may be paid out of capital and, if so, may

reduce the Sub-Fund's net asset value ("NAV").

Financial year end of the Sub-Fund: 31 March

Minimum investment: Initial - USD1,000 (or equivalent)

Subsequent - USD500 (or equivalent)

## What is this product?

India Fund is a sub-fund of Matthews Asia Funds, which is constituted in the form of an umbrella mutual fund. It is domiciled in Luxembourg and its home regulator is the Commission de Surveillance du Secteur Financier.

## **Objective and Investment Strategy**

## **Objective**

The Sub-Fund seeks to achieve long-term capital appreciation.

## **Strategy**

Under normal market conditions, at least 80% of the Sub-Fund's total net assets will be invested directly, or indirectly through collective investment schemes, convertible securities or other similar instruments, in publicly traded common stocks, preferred stocks and convertible securities of companies located in India. On an ancillary basis, the Sub-Fund may invest in other permitted assets

on a worldwide basis including equities, and other securities which are transferrable, collective investment schemes, and/or other similar instruments admitted to or dealt in on an Eligible Market<sup>1</sup>, and other assets which are considered by the Sub-Fund to be of good potential growth in its value and which may, thus, increase the overall value of the Sub-Fund's investment portfolio.

A company is considered to be "located" in India if it (i) is organised under the laws of India; (ii) derives at least 50% of its revenues or profits from goods produced or sold, investments made, services performed, or has at least 50% of its assets located within India; (iii) has the primary trading markets for its securities in India; or (iv) is a governmental entity or an agency, instrumentality or political subdivision of India.

The Sub-Fund may invest significantly in smaller companies with growth potential and good investment value. Larger portions of stocks of such smaller companies may be held by a small number of investors (including founders and management) in the companies than is typical of larger companies.

The Sub-Fund is not currently using, and has no intention to use, financial derivative instruments for any purpose, whether for hedging, investment or efficient portfolio management purposes. Should the Sub-Fund propose to change this policy in the future, the Fund will seek prior approval to do so from the Securities and Futures Commission ("SFC") and will give all Shareholders at least one month's prior notice before such change taking effect.

# What are the key risks?

Investment involves risks. Please refer to the offering document for details including the risk factors.

#### India Investment Risks

- ➤ The Sub-Fund invests primarily in India. Investing in India exposes the Sub-Fund to its political, social, economic and regulatory risks. It may involve different and greater risks than investing in more developed markets would do because, among other things, India is often less stable politically and economically, and the India market is smaller and less developed.
- > The Indian government has exercised, and continues to exercise, significant influence over many aspects of the economy.
- > Global factors and foreign actions may inhibit the flow of foreign capital on which India is dependent to sustain its growth.
- ➤ Large portions of many Indian companies remain in the hands of their founders (including members of their families). Corporate governance standards of family-controlled companies may be weaker and less transparent, which increases the potential for loss and unequal treatment of investors.
- Investment in Indian securities is restricted for foreign investors and foreign entities. The Sub-Fund invests in securities listed on Indian stock exchanges via the Foreign Institutional Investor ("FII") licensed status of the Fund Manager granted to it by the Indian securities regulator. Investment in India may be subject to the withdrawal or non-renewal of such licensed status. Investments made via such licensed status are also subject to applicable local statutory or regulatory limits or changes imposed from time to time. If the Sub-Fund's investments reach FII statutory limits, it may be required to seek approval from the Reserve Bank of India for any subsequent purchase, and such approval may not be forthcoming. This may restrict the investment options of the Sub-Fund.
- ➤ The general India investment risks as mentioned above may have a negative impact on the value of the Sub-Fund's investments in India, and hence, the NAV of the Sub-Fund.

#### Concentration Risk

The Sub-Fund's investments are concentrated in India. This may result in greater volatility

<sup>&</sup>quot;Eligible Market" means a regulated market in any Member States of the EU or any other state in Eastern and Western Europe, Asia, Africa, Australia, North and South America and Oceania, which operates regularly and is recognized and open to the public.

than portfolios which comprise broader based global investments, particularly in view of the preceding risk factors, all of which may have an impact on the NAV of the Sub-Fund.

#### Risks Relating to Dividends Paid out of Capital

- In respect of the distribution shares of the Sub-Fund, the Directors of the Fund may, at their discretion, pay dividends out of the capital of the Sub-Fund.
- ➤ Dividends paid out of capital of the Sub-Fund (if any) amounts to a return or withdrawal of part of the amount of an investor's original investment, or from any capital gains attributable to that original investment.
- Any distributions involving payment of dividends out of the Sub-Fund's capital may result in an immediate decrease in the NAV per distribution share of the Sub-Fund.
- > The Directors of the Fund may, at any time, amend the dividend policy of the Sub-Fund, subject to the SFC's prior approval and one month's prior notice to the relevant Shareholders.

#### Equity Market Risk

Investments in equity securities by the Sub-Fund involve substantial risks, and may involve significant volatility, which can cause the NAV of the Sub-Fund to increase or decrease. There is no guarantee that Shareholders will realize a profit on their investment. Instead, Shareholders may lose some or all of their investment due to the fluctuation of the equity markets.

#### Risks Associated with Smaller Companies

The Sub-Fund may invest in smaller companies in India as that those companies may offer substantial opportunities for capital growth. Larger portions of the stocks of smaller companies may be held by a small number of investors (including founders and management) in such companies than is typical of larger companies. As a result, the rights of minority owners may be restricted or not fully respected in corporate governance or corporate actions. Securities of smaller companies may trade less frequently, in lower volumes and with less liquidity than more widely held securities, and the securities of such companies generally are subject to more abrupt or erratic price movements than more widely held or larger, more established companies, or the market indices in general. This, in turn, may undermine the value of the Sub-Fund's assets.

#### Non-hedging Risk

The Sub-Fund does not currently use hedging techniques to attempt to offset certain market risks. Hedging against a decline in the value of a portfolio position seeks to establish other positions which are designed to gain from the decline in the value of a portfolio position and, thus, moderate the values of, or prevent losses to, the Sub-Fund, if the value of its portfolio position declines. Non-use of hedging techniques may expose the Sub-Fund to the risk of full losses resulting from the decline in the value of its portfolio positions, thereby subjecting its NAV to greater fluctuation than if such hedging techniques had been utilized.

#### Currency Conversion Risk

The Sub-Fund may hold investments which are denominated in India rupees ("Rupees"). Changes in the foreign currency exchange rate between the Rupee and the base currency of the Sub-Fund may adversely affect the value of the Sub-Fund's investments and its NAV.

## • Currency Repatriation Risk

In addition, currency controls in India may artificially affect the value of the Sub-Fund's holdings and may negatively impact the Sub-Fund's ability to calculate its NAV. Such controls may also restrict or prohibit the Sub-Fund's ability to repatriate both investment capital and income; this, in turn, may undermine the value of the Sub-Fund's holdings.

## Is there any guarantee?

This Sub-Fund does not have any guarantees. You may not get back the full amount of money you invest.

## What are the fees and charges?

## Charges which may be payable by you

You may have to pay the following fees when dealing in the shares of the Sub-Fund.

Fee	What you pay
Subscription fee (Initial Sales Charge)	Up to 5% of the amount you buy
Switching fee (Conversion Charge)	Up to 1% of the NAV per share
Redemption fee	N/A

# Ongoing fees payable by the Sub-Fund

The following expenses will be paid out of the Sub-Fund. They affect you because they reduce the return you get on your investments.

Annual rate (as a % p.a. of the Sub-Fund's value)

## **Management Fee**

The Sub-Fund pays a management fee (the "Management Fee") to Matthews Global Investors S.à r.l. (the "Investment Advisor"). The Fund Manager is entitled to a fee payable by the Investment Advisor out of the Management Fee.

1.25% for Class A shares (USD, Euro, GBP)

Custodian Fee	Up to 2% (excluding transaction costs)
Performance Fee	N/A

## **Administration Fee**

The Sub-Fund pays an administration fee to the Investment Advisor (the "Administration Fee"). The Fund Manager is entitled to a fee payable by the Investment Advisor out of the Administration Fee.

Up to 0.25%

#### Other fees

You may have to pay other fees when dealing in the shares of the Sub-Fund.

#### **Additional information**

- You generally buy and redeem shares at the Sub-Fund's next-determined NAV after the Hong Kong Representative receives your request in good order on or before 6:00PM (Hong Kong Time) on a Valuation Day which is also a Hong Kong Business Day, being the dealing cut-off time. Third party distributors may impose different dealing deadlines for receiving requests from investors.
- The NAV of this Sub-Fund is calculated, and the price of shares published in the South China Morning Post and the Hong Kong Economic Journal in Hong Kong on each Valuation Day which is also a Hong Kong Business Day.
- The composition of dividends (i.e. the relative amounts paid out of net distributable income and capital) (if any) paid on the distribution shares of the Sub-Fund for the preceding 12 months is available from the Fund upon request and also on its website at www.matthewsasia.com.

Investors may obtain information on the intermediaries by reference to the Fund Manager's
website which has not been reviewed by the SFC and may contain information of funds not
authorized by the SFC and thus not available to retail investors in Hong Kong.

# **Important**

If you are in doubt, you should seek professional advice.

The SFC takes no responsibility for the contents of this statement and makes no representation as to its accuracy or completeness.