

MARKETING COMMUNICATION | FOR PROFESSIONAL CLIENTS ONLY | JUNE 2020

#### Objective

The THEAM Quant - Equity Europe GURU<sup>®</sup> Fund aims to outperform the European equity market (the STOXX Europe 600 TR Index) over the long term\* by being exposed to the largest and most liquid European stocks which follow the GURU<sup>®</sup> strategy's selection criteria in terms of profitability, valuation and future business prospects.

### **Key Points**

\*Recommended investment horizon: 5 years minimum

- The THEAM Quant Equity Europe GURU<sup>®</sup> Fund is exposed to European equity markets
- A fundamental selection process is used systematically and based on an objective and transparent framework
- All companies in the investment universe (500 companies) are reviewed on a monthly basis
- The Fund utilises a systematic and transparent investment process without any discretionary intervention which helps to minimise implementation costs and risk concentration

#### Strategy

A stock picking strategy<sup>1)</sup> based on fundamental selection criteria

- Stocks within the investment universe are analysed systematically and ranked according to three key investment rules:
  - Profitability
  - Prospects
  - Valuation
- The Fund employs a score-based selection process using official and/or public data
- Exhaustive monthly analysis of the investment universe (approximately 500 companies)

A transparent and systematic investment process

Portfolio construction

- The fund is well diversified with an averaging holding of 120 European companies
- Every month the Fund's holdings are reviewed and 1/12<sup>th</sup> of the Fund is rebalanced

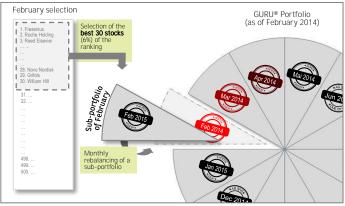
1) From its launch to 31 August 2017 the Fund was exposed to the BNP Paribas GURU® Equity Europe Long TR volcap 32 EUR Index [BNPGELTR Index] which included a volatility control mechanism, since then it is exposed to the BNP Paribas GURU® Equity Europe NTR EUR Index [BNPGELNT Index] which *doesn't* include any volatility control.<sup>2)</sup> These internal guidelines are mentioned for your information only and are subject to change. Prospectus and KIID guidelines will prevail.

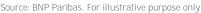


Criteria example: Price/Earning-to-Growth (companies listed in Europe)

Source: BNP Paribas. Simulations from December 1994 to August 2012. Past performance is not a guide to future performance.

#### Illustration of the Portfolio rebalancing mechanism





Score example at the end of September 2012											
	Profitability		Prospects								
Company	Return on Economic Asset (RoEA)	Balance in Earnings per Share (EPS)	Price Momentum	Information ratio	Price/Earnings-to- growth (PEG)	(Enterprise Value/Earnings Before Interests and Taxes)-to-growth	Price/Free Cash Flow	Average			
Fresenius	10	9	10	9	6	5	9	8.7			
			9.3			6.7		0.7			
Roche Holding	10	8	10	9	8	5	7	8.6			
			9			6.7		0.0			

For further information, and in particular the risks of the product, please refer to the Prospectus and KIIDs of the fund.

Source: BNP Paribas. For illustrative purpose only.

## THEAM Quant - Equity Europe GURU®Fund Performance Analysis

### EQUITY



Sector distribution (as of 30 June 2020) Healthcare Industrials Utilities Basic Materials Technology Consumer Non-Cyclicals Telecommunications BNP Paribas GURU® Equity Europe NTR USD Index Consumer Cyclicals STOXX Europe 600 Net Return Index Financials Energy 0% 5% 10% 15% 20% 25% 30% 35% 40%

#### Performance and Risk Statistics (net of fees, Share I - EUR)

						1M 3	3M	1Y	3Y p. a.	5Y p. a.	Global p. a.		Volatility p. a.	Max. Drawdown	
THEAM Quant - Equity Europe GURU®					LL	2.34%	16.98%	-7.39%	-1.78%	-0.63%	8.89%	×	17.87%	-28.47%	
STOXX Europe 600 Net Return Index			Return	3.06%	13.49%	-4.30%	0.90%	1.57%	8.14%	Risk	16.94%		-25.21%		
		Jan.	Feb.	Mar.	7	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	YTD
2020	Fund	-0.09%	-8.28%	-18.38%	9	.41%	4.46%	2.34%							-12.50%
	SXXR	-1.18%	-8.34%	-14.51%	6	.50%	3.40%	3.06%							-12.12%
2019	Fund	9.40%	3.42%	1.19%	1	.57%	-4.78%	4.24%	-0.57%	-1.03%	2.84%	1.63%	2.21%	0.68%	22.16%
	SXXR	6.32%	4.15%	2.06%	3	.76%	-4.94%	4.47%	0.31%	-1.35%	3.70%	1.04%	2.83%	2.13%	26.82%
2018	Fund	1.78%	-3.02%	-0.64%	3	.92%	2.04%	-4.08%	2.67%	-3.15%	-0.07%	-8.49%	-3.87%	-5.16%	-17.30%
	SXXR	1.66%	-3.81%	-1.99%	4	.49%	0.13%	-0.63%	3.14%	-2.14%	0.32%	-5.53%	-0.99%	-5.46%	-10.77%
2017	Fund	0.50%	4.49%	3.03%	3	.05%	-0.04%	-2.76%	0.34%	0.66%	4.30%	3.14%	-2.21%	0.87%	16.15%
	SXXR	-0.31%	3.05%	3.32%	1	.98%	1.45%	-2.53%	-0.35%	-0.79%	3.90%	1.91%	-2.02%	0.72%	10.58%
2016	Fund	-7.06%	-1.20%	1.31%	-0	).97%	4.11%	-9.15%	2.74%	-0.54%	1.00%	-2.28%	0.31%	4.73%	-7.67%
	SXXR	-6.37%	-2.21%	1.40%		.75%	2.50%	-4.83%	3.73%	0.74%	-0.11%	-1.03%	1.05%	5.75%	1.73%
2015	Fund	8.57%	5.81%	1.95%	-0	).92%	2.23%	-3.74%	3.78%	-6.58%	-2.48%	7.48%	3.14%	-2.49%	16.68%
	SXXR	7.25%	6.98%	1.68%	0	.10%	1.67%	-4.49%	4.01%	-8.23%	-4.06%	8.08%	2.81%	-5.03%	9.60%
2014	Fund	0.29%	6.15%	-1.86%	0	.48%	3.47%	0.25%	-2.28%	2.78%	1.06%	-0.66%	5.24%	-0.35%	15.14%
	SXXR	-1.66%	5.00%	-0.79%	1	.57%	2.60%	-0.52%	-1.64%	2.03%	0.41%	-1.74%	3.26%	-1.28%	7.20%
2013	Fund	2.29%	3.42%	2.51%	0	.20%	2.48%	-3.37%	6.59%	-2.47%	4.78%	4.17%	3.14%	1.34%	27.61%
	SXXR	2.81%	1.15%	1.64%	1	.66%	2.04%	-5.07%	5.21%	-0.51%	4.52%	3.93%	1.03%	1.03%	20.79%
2012	Fund	6.15%	5.32%	0.10%	0	.25%	-6.76%	2.67%	7.02%	0.76%	0.77%	0.39%	2.54%	0.92%	21.22%
	SXXR	4.16%	4.15%	-0.08%	-1	.65%	-6.03%	5.05%	4.16%	2.12%	0.99%	0.78%	2.19%	1.48%	18.18%
2011	Fund	-2.30%	2.04%	-1.24%	3	.22%	-0.46%	-2.23%	-3.56%	-13.94%	-7.14%	9.73%	-0.95%	1.16%	-16.19%
	SXXR	1.63%	2.47%	-3.44%	3	.40%	-0.11%	-2.71%	-2.70%	-10.27%	-4.59%	7.72%	-1.11%	1.92%	-8.61%
2010	Fund	-1.38%	-0.52%	7.98%	2	.29%	-5.75%	-0.67%	3.52%	-2.25%	6.51%	3.51%	2.92%	7.42%	25.11%
	SXXR	-2.68%	-0.28%	7.53%	-0	).99%	-4.93%	-0.48%	5.05%	-1.38%	3.44%	2.48%	-1.35%	5.40%	11.61%
2009	Fund						2.83%	-1.06%	6.53%	4.18%	3.07%	-1.30%	2.37%	6.81%	25.59%
	SXXR						1.51%	-0.89%	9.39%	5.18%	2.83%	-2.23%	1.20%	6.24%	25.11%

Bloomberg, BNP Paribas as of 30 June 2020, From its launch to 31 August 2017 the Fund was exposed to the BNP Paribas GURU® Equity Europe Long TR volcap 32 Index [BNPGELTR Index] which included a volatility mechanism, since then it is exposed to the BNP Paribas GURU® Equity Europe NTR EUR Index [BNPGELTR Index] which include any volatility control. Historical performance of the BNP Paribas GURU® Equity Europe NTR EUR Index [BNPGELTR Index] which deexn include any volatility control. Historical performance of the BNP eribas GURU® Equity Europe NTR EUR Index [BNPGELTR Index] which deexn include any volatility control. Historical performance of the BNP eribas GURU® Equity Europe Single Sing Fund's performances is und launched on 7 May to 14 January 2016 corri es and in p-Fund of RID Quant Equity Europe GURU Fund characteristics

#### Management Company BNP Paribas Asset Management France STOXX Europe 600 Net Return Index Benchmark Туре Luxembourg SICAV, UCITS compliant, PEA eligible Assets under EUR 262.4 million as of (30 June 2020) Management Capital protection No SRRI Ranking (scale from 5 1 to 7) I (EUR) Acc I (EUR) Dis C (EUR) Acc C (EUR) Dis C (USD - H) Acc N (EUR) Acc I (SEK) Acc Share Launch date 14 January 2016 21 April 2016 14 January 2016 16 March 2016 8 November 2019 14 January 2016 01 June 2016 ISIN code LU1235105779 LU1235105852 LU1235104293 LU1235104376 LU1235104020 LU1235106405 LU1235104533 Bloomberg code TQEEGUI LX TOEEGIE LX TQEEGUC LX THEEGCS LX TQEGCUH LX TQEEGUN LX TQEEGME LX 0.76% 0.76% (as of Mar. 19) 1.65% (as of Mar. 19) 1.80% (as of Mar. 19) Ongoing charges 1.65% (as of Nov. 19) (as of Mar. 19) Subscription / Exit fees 0.00% / None 3.00% / None 3.00% / None 0.00% / None 0.00% Minimum subscription € 100K or equivalent None Previous FCP Share Share A (EUR) Share B (EUR) Share E (EUR) Launch Date 07 May 2009 06 October 2010 04 March 2014 FR0010730077 FR0010743906 ISIN code ER0010743898 Bloomberg code HARQEEA FP HARQEEB FP HAREEEA FP Germany, Italy, Switzerland, France, Austria, Finland Germany, Italy, Singapore (light Belgium, Switzerland, Belgium, France, Finland, Germany, Italy, Luxemburg, Switzerland, Switzerland, France, Belgium, Chile, Finland, Belgium, Austria, Finland, Norway, Singapore (light Italy, Germany, France, Austria, Singapore (light Singapore, Spain, Sweden Belgium, Singapore (light registered), Spain Sweden, Norway, Passporting Sweden, Germany, Italy, Singapore (light Singapore (light registered) registered)

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# Funds' main common risks

- The following list of risk factors associated with the funds is not exhaustive. The risk factors that should be considered in connection with any investment include (but are not limited to) the following:
- An investment in the funds may involve a significant degree of risk. Investment in the funds is only suitable for those persons who are able to bear the economic risk of the investment, understand the degree or risk involved, believe that the investment is suitable based upon their investment objectives and financial needs, and have specific needs for liquidity of investment. There can be no assurance that the funds' objectives will be achieved or that there will be any return of capital.

#### Economic conditions

The success of any investment activity is affected by general economic conditions, which may affect the level and volatility of interest rates and the extent and timing of investor participation in the equity markets. Unexpected volatility or illiquidity in the markets in which the funds hold positions could impair the funds' ability to carry out their business or cause them to incur losses. None of these conditions is within the control of the funds or its management company and/or investment manager and no assurances can be given that the funds or its management company and/or investment manager will anticipate these developments.

#### The funds will possess inherent risks

These include, among other things, credit, liquidity, volatility, currency and interest rate risk, the financial condition of the underlying obligors, general economic conditions, market price volatility, the condition of certain financial markets, political events and developments or trends in any particular industry.

#### Currency exchange risk

The value of an investment may be affected by fluctuations in the currency of the country in which the investment was made, or exchange control regulations.

#### Interest rate risk

• The value of an investment may be affected by interest rate fluctuations. Interest rates may be influenced by several elements or events, such as monetary policy, the discount rate, inflation, etc.

#### Derivatives risk

The use of derivatives by the funds includes various risks. Those risks are (without limitation), the lack of secondary market liquidity under circumstances, valuations risks, the lack of standardization and regulation, the risk of leverage, the risk of counterparty.

#### Liquidity risk

There is a risk that investments made in funds may become illiquid due to an over-restricted market (often reflected by a very broad bid-ask spread or by substantial price movements), or if their "rating" declines or their economic situation deteriorates.

#### Credit risk

• This is the risk that may derive from the rating downgrade of a bond issuer to which the funds are exposed, which may therefore cause the value of the investments to go down. Funds investing in high-yield bonds present a higher than average risk due to the greater fluctuation of their currency or the quality of the issuer.

#### Risk linked to equity markets

The risks associated with investments in equities (and similar instruments) include significant fluctuations in prices, negative information about the issuer or market and the subordination of a company's equities to its bonds. The value of investments and the income they generate may go down as well as up and it is possible that investors will not recover their initial outlay.

#### Counterparty risk

This risk relates to the quality of the counterparty with whom the funds do business or enter into various transactions. This risk reflects the counterparty's ability to honor its commitments (payment, delivery, repayment, etc.)

The investments in the funds are subject to market fluctuations and the risks inherent in investments in securities. The value of investments and the income they generate may go down as well as up and it is possible that investors will not recover their initial outlay. Investors are warned that the capital invested may not be fully recovered, mutual funds described in this document being in risk of capital loss and risk of counterparty. Past performance is not indicative of future performance.

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