

# LO Funds – Continental Europe Family Leaders

## (EUR) P

### Fact Sheet (marketing document)

Regional Equities • Equities

31 March 2024

#### FUND FACTS

Domicile/Legal structure	Luxembourg/SICAV
Legal Status	UCITS
Fund inception date	15 May 2017
SFDR Classification	Article 8
Currency of Fund	EUR
Currency of share class	EUR
Fund manager	A. d'Aligny, I. Nouhaud
Net assets (all classes)	EUR 23.57 million
Liquidity (sub./red.)	daily, 15:00
Min. investment	EUR 3'000
Entry/Exit fees	0.00% / 0.00%
Management fee	0.85%
Distribution fee	0.85%
FROC	0.35%
Performance fee	15% over MSCI Europe ex-UK Small Cap ND
Ongoing charge (28 March 2024)	2.08%
TER max (30 September 2023)	2.05%

#### RISK AND REWARD PROFILE

1	2	3	4	5	6	7
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Low High

This summary risk indicator (SRI) is a guide to the level of risk of this product compared to other products. Where there are less than 5 years worth of data, missing returns are simulated using an appropriate benchmark. The SRI may change over time and should not be used as an indicator of future risk or returns. Even the lowest risk classification does not imply that the Sub-Fund is risk-free or that capital is necessarily guaranteed or protected.

#### CODES

ISIN LU1490633150  
Bloomberg LOEFEP LX

NAV EUR 11.39

#### FISCAL INFORMATION

ES - Switchable Yes

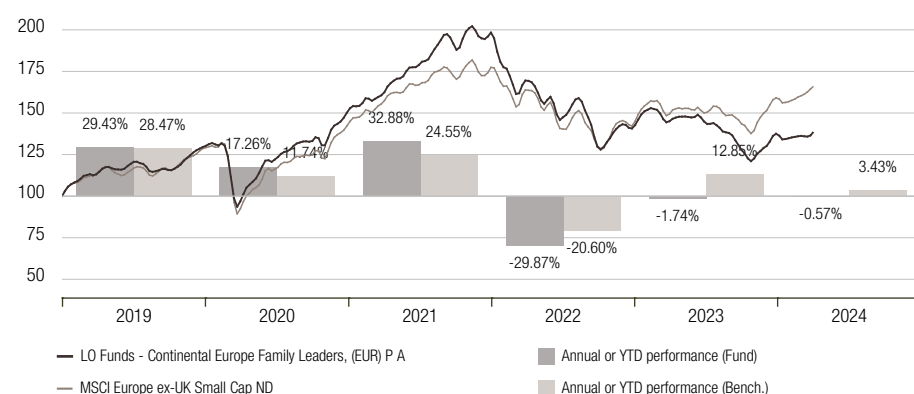
#### RATINGS

Morningstar Rating ★★★★★  
Morningstar Category EAA Fund Europe ex-UK Small/Mid-Cap Equity

#### HIGHLIGHTS

LO Funds - Continental Europe Family Leaders is a long-only European equity strategy launched in May 2017. It invests in European (excluding UK) companies directly or indirectly owned, controlled and/or managed by families with a bias towards small and micro capitalizations. In selecting the individual stocks, the Investment Manager is guided by its own fundamental analysis of companies. Company visits and top management assessments are critical to the Investment Manager. The investment approach focuses on companies exposed to a long-term trend with an underlying growth driver (mobility, outsourcing) and showing superior economic returns (cash flow generation, ROE, ROCE). The Sub-Fund permanently invests a minimum of 75% of its assets in European Economic Area equities, and is therefore PEA (Plan d'Epargne en Actions) eligible in France.

#### NET CUMULATIVE PERFORMANCE AND ANNUAL PERFORMANCE IN EUR Dec 31, 2018 - Mar 31, 2024



Past performance does not predict future returns. Performances are displayed net of all costs except any entry and exit fees. Please refer to the cost section. Performance is subject to taxation which depends on the personal situation of each investor and may change in the future. Returns may increase or decrease as a result of currency fluctuations.

NET PERFORMANCE IN EUR	Cumulative		Annualized	
	Fund	Bench.	Fund	Bench.
YTD	-0.57%	3.43%	-	-
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1 month	2.32%	3.82%	-	-
3 months	-0.57%	3.43%	-	-
1 year	-5.37%	8.87%	-	-
3 years	-14.27%	6.06%	-4.99%	1.97%
5 years	22.71%	46.78%	4.16%	7.94%
Total return (since 15.05.2017)	13.90%	45.65%	1.90%	5.60%

STATISTICS 31.03.2019 - 31.03.2024	Fund	Bench.
Annualised volatility	20.56%	20.14%
Sharpe ratio	0.18	0.37
Max. drawdown	-40.11%	-28.94%
Correlation		0.957
Tracking error		5.98%

	Fund
Number of positions	41
Active share vs benchmark (%)	95%
Top 20 holdings (% of portfolio)	57%
Median market cap (€ billion)	2.3
Equity exposure (%)	99%
P/E (next 12 months)	16.4x
EPS Growth (next 12 months)	14.6%
Dividend Yield (last 12 months)	2.0%
Return on Equity (last 12 months)	14.7%

**MONTHLY RETURNS**

IN %	2019		2020		2021		2022		2023		2024	
	Fund	Bench.	Fund	Bench.	Fund	Bench.	Fund	Bench.	Fund	Bench.	Fund	Bench.
January	8.2	8.1	-0.7	-1.3	-0.2	0.6	-11.3	-6.6	5.6	7.7	-2.1	-1.1
February	3.3	2.7	-8.2	-6.9	2.8	2.9	-6.2	-3.9	2.4	3.2	-0.7	0.7
March	0.8	1.6	-16.0	-19.4	3.5	5.1	1.3	1.9	-4.5	-3.5	2.3	3.8
April	4.8	4.4	10.2	10.9	5.5	3.7	-4.0	-2.1	1.6	0.7		
May	-2.4	-5.6	11.0	7.1	3.9	2.3	-1.2	-1.3	-2.1	-2.9		
June	4.2	4.4	1.1	2.5	0.9	0.1	-9.5	-12.6	-0.5	1.6		
July	-0.9	0.2	2.6	1.9	4.1	4.0	9.0	9.2	-0.1	2.7		
August	-3.1	-1.8	6.2	5.3	5.6	2.9	-6.8	-5.9	-3.6	-3.1		
September	0.9	2.5	0.8	0.7	-3.9	-4.2	-14.1	-10.4	-7.2	-3.4		
October	2.5	1.8	-6.1	-6.0	5.4	4.5	6.7	7.2	-6.4	-5.3		
November	6.4	4.3	13.3	15.6	-1.5	-2.9	5.4	6.1	7.7	9.2		
December	2.1	3.3	6.2	5.4	3.2	3.7	-1.1	-1.8	6.8	6.6		
<b>Year</b>	<b>29.4</b>	<b>28.5</b>	<b>17.3</b>	<b>11.7</b>	<b>32.9</b>	<b>24.6</b>	<b>-29.9</b>	<b>-20.6</b>	<b>-1.7</b>	<b>12.9</b>	<b>-0.6</b>	<b>3.4</b>

The following risks may be materially relevant but may not always be adequately captured by the synthetic risk indicator and may cause additional loss:

**Liquidity risk:** Where a significant level of investment is made in financial instruments that may under certain circumstances have a relatively low level of liquidity, there is a material risk that the fund will not be able to transact at advantageous times or prices. This could reduce the fund's returns.

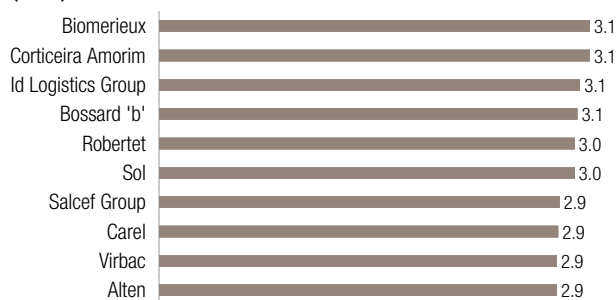
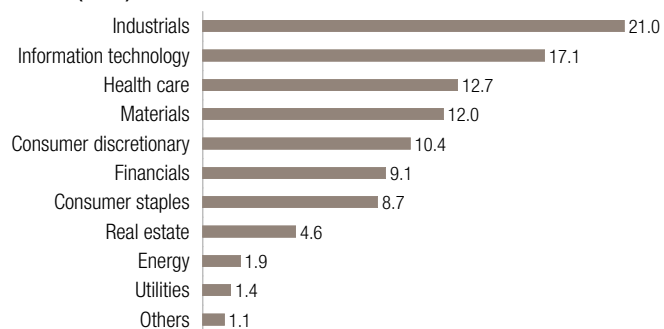
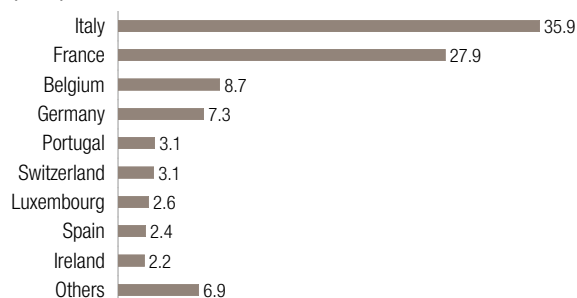
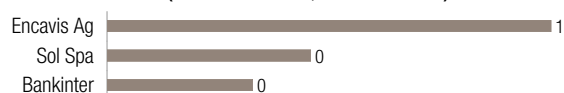
**Operational risk and risks related to asset safekeeping:** In specific circumstances, there may be a material risk of loss resulting from human error, inadequate or failed internal systems, processes or controls, or from external events.

**Concentration risk:** To the extent that the fund's investments are concentrated in a particular country, market, industry, sector or asset class, the fund may be susceptible to loss due to adverse occurrences affecting that country, market, industry, sector or asset class.

Before taking any investment decision, please read the latest version of the prospectus, the articles of incorporation, the Key Information Documents (KIDs) and the latest annual report and semi-annual report. Please pay attention to the Appendix B "Risk Factors Annex" of the prospectus.

Incorporation of extra-financial risks into the investment decision process may result in underweighting of profitable investments from the sub-fund's investment universe and may also lead the management of the sub-fund to underweight investments that will continue to perform. Sustainability risks may lead to a significant deterioration in the financial profile, profitability or reputation of an underlying investment and may therefore have a significant impact on its market price or liquidity.

The Fund has been classified as a financial product subject to Article 8 of Regulation (EU) 2019/2088 on sustainability-related disclosures in the financial sector (the "SFDR"). The Fund promotes, among other characteristics, environmental or social characteristics, or a combination of those characteristics, provided that the companies in which the investments are made follow good governance practices.

**TOP 10 (IN %)****SECTORS (IN %)****COUNTRIES (IN %)****CURRENCIES (IN %)****TOP 3 STOCK ADDITIONS IN BPS (LAST MONTH)****TOP 3 STOCK REDUCTIONS IN BPS (LAST MONTH)****TOP 3 CONTRIBUTORS IN BPS (CONTRIBUTION, LAST MONTH)****TOP 3 DETRACTORS IN BPS (CONTRIBUTION, LAST MONTH)**

## GLOSSARY

**Credit Ratings:** The credit ratings breakdown mentioned for convertible funds is a blend of ratings performed internally as well as ratings provided by external sources.

**Risk and Reward Profile:** This summary risk indicator (SRI) is a guide to the level of risk of this product compared to other products. Where there are less than 5 years worth of data, missing returns are simulated using an appropriate benchmark. The SRI may change over time and should not be used as an indicator of future risk or returns. Even the lowest risk classification does not imply that the Sub-Fund is risk-free or that capital is necessarily guaranteed or protected.

**Total Expense Ratio (TER):** The total fees involved in managing and operating a fund. The TER included the annual management fee and other charges, for example legal, admin, and audit costs (source: annual audited reports or semi annual non audited reports). The Total Expense Ratio (TER) is calculated twice per year and is subject to change between calculation dates.

**Volatility:** A statistical measure of the fluctuations of a security's price. It can also be used to describe fluctuations in a particular market. High volatility is an indication of higher risk.

**Sharpe Ratio:** A measure of risk-adjusted performance. The higher the ratio, the better risk-adjusted performance has been.

**Drawdown:** A draw down is usually quoted as the percentage between the peak and trough of an investment during a specific period. It can help to compare an investment's possible reward to its risk.

**Correlation:** Correlation is a measure of how securities or asset classes move in relation to each other. Highly correlated investments tend to move up and down together while investments with low correlation tend to perform in different ways in different market conditions, providing investors with diversification benefits. Correlation is measured between 1 (perfect correlation) and -1 (perfect opposite correlation). A correlation

coefficient of 0 suggests there is no correlation.

**Tracking Error:** A measure of how closely an investment portfolio follows the index against which it is benchmarked.

**Bond Floor:** The lowest value that convertible bonds can fall to, given the present value of the remaining future cash flows and principal repayment. The bond floor is the value at which the convertible option becomes worthless because the underlying stock price has fallen substantially below the conversion value.

**Delta:** The ratio comparing the change in the price of the underlying asset to the corresponding change in the price of a derivative.

**Premium:** If a fixed-income security (bond) is purchased at a premium, existing interest rates are lower than the coupon rate. Investors pay a premium for an investment that will return an amount greater than existing interest rates.

**Yield to Maturity:** The rate of return anticipated on a bond if it is held until the maturity date.

**Coupon:** The interest rate stated on a bond when it's issued.

**Modified Duration:** This formula is used to determine the effect that a 100-basis-point (1%) change in interest rates will have on the price of a bond.

**Average Duration:** The average modified duration of the portfolio expressed in years.

**Expected Loss:** Annual average expected loss to the portfolio expressed in percent.

**Attachment Point:** The modelled probability of a negative portfolio return in any given year.

**FROC (Fixed Rate of Operational Costs):** It covers the Operational Costs directly incurred by the Company ("Direct Costs") and those resulting from the activities carried out by the Management Company on behalf of the Company ("Fund Servicing Costs").

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**Spain.** Supervisory Authority: Comisión Nacional del Mercado de Valores (CNMV). Representative: Allfunds Bank S.A. C/Nuria, 57 Madrid.

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