M&G (Lux) North American Dividend Fund USD Class A – Accumulation shares



Quarterly Fund Review as at 31 March 2024

Fund manager(s) – John Weavers

Marketing Communication - for investment professionals only

Highlights

- The fund's limited exposure to NVIDIA provided the biggest drag on relative performance.
- The fund ended the quarter with three new holdings: Meta Platforms, Ares Management and AbbVie. We also bought NVIDIA but exited the position after the shares jumped more than 40%.

For quality companies, valuations were, until recently, the cheapest they have ever been. We have been adding to companies we see as long-term winners including NextEra Energy and Rexford.

The main risks associated with this fund

For any past performance shown, please note that past performance is not a guide to future performance.

The value and income from the fund's assets will go down as well as up. This will cause the value of your investment to fall as well as rise. There is no guarantee that the fund will achieve its objective and you may get back less than you originally invested.

The fund holds a small number of investments, and therefore a fall in the value of a single investment may have a greater impact than if it held a larger number of investments.

The fund can be exposed to different currencies. Movements in currency exchange rates may adversely affect the value of your investment.

Investing in this fund means acquiring units or shares in a fund, and not in a given underlying asset such as building or shares of a company, as these are only the underlying assets owned by the fund. Further risk factors that apply to the fund can be found in the fund's Prospectus.

Things you should know

The fund invests mainly in company shares and is therefore likely to experience larger price fluctuations than funds that invest in bonds and/or cash.

Performance is stated in the share class currency, which may differ from your domestic currency. As a result, the return may rise or fall due to currency movements.

Past performance is not a guide to future performance.

Fund performance (10 years)

	3 months (%)	YTD to QTR end	YTD (%)	1 year (%)	3 years (%) p.a.	5 years (%) p.a.	10 years (%) p.a.
US Dollar A Accumulation	6,9%	6,9%	6,9%	27,5%	8,9%	11,8%	10,7%
Benchmark	10,4%	10,4%	10,4%	29,3%	11,0%	14,5%	12,6%
Sector	7,0%	7,0%	7,0%	16,7%	7,6%	9,5%	8,8%
Quartile ranking	2	2	2	1	2	2	1

Single year performance (10 years)

	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014
US Dollar A Accumulation	22,1%	-16,1%	26,8%	12,2%	28,8%	-6,9%	23,7%	16,5%	-6,4%	10,2%
Benchmark	25,7%	-18,5%	28,2%	17,8%	30,7%	-4,5%	21,8%	12,0%	1,4%	13,7%
Sector	9,6%	-6,8%	25,4%	2,9%	25,2%	-6,9%	15,8%	14,6%	-2,6%	11,3%
Quartile ranking	1	4	2	1	2	3	1	2	4	3

Benchmark= S&P 500 Net Total Return Index

Sector= Morningstar US Equity Income sector

The benchmark is a comparator against which the fund's performance can be measured. It is a net return index which includes dividends after the deduction of withholding taxes. The index has been chosen as the fund's benchmark as it best reflects the scope of the fund's investment policy. The benchmark is used solely to measure the fund's performance and does not constrain the fund's portfolio construction.

The fund is actively managed. The investment manager has complete freedom in choosing which investments to buy, hold and sell in the fund. The fund's holdings may deviate significantly from the benchmark's constituents.

Fund performance prior to 9 November 2018 is that of the USD Class A Accumulation of the M&G North American Dividend Fund (a UK-authorised OEIC), which merged into this fund on 7 December 2018. Tax rates and charges may differ.

Benchmark is Gross Return prior to 9 November 2018 and Net Return after this date.

Source: Morningstar, Inc and M&G, as at 31 March 2024. Returns are calculated on a price to price basis with income reinvested. Benchmark returns stated in USD terms.

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Largest positive contributors 3 months (%) by issuer

	Relative weight	Absolute return	Contribution
Apple	-6,3	-10,0	1,5
Broadcom	7,0	20,6	0,7
Tesla	-1,3	-28,6	0,7

Largest detractors 3 months (%) by issuer

	Relative weight Absolute return	Contribution
Nvidia Corporation	-3,4 47,1	-1,8
Unitedhealth	3,5 -4,9	-0,6
Meta Platforms	-1,1 6,5	-0,6

Source: M&G and BlackRock Solutions⁹, preliminary data. Performance contribution includes both stocks held and not held relative to the fund's comparative index.

Country breakdown (%)

	Fund (Start)	Fund (End) C	hange		Relative weight
US	94,0	93,1	-0,8	99,9	-6,7
Canada	3,8	3,8	-0,1	0,0	3,8
China	1,1	1,0	-0,1	0,1	0,8
Cash	1,2	2,1	1,0	0,0	2,1

Industry breakdown (%)

	Fund (Start)	Fund (End) C	hange	Index	Relative weight
Financials	27,9	28,8	0,8	13,2	15,6
Information technology	27,0	25,0	-2,0	29,6	-4,5
Health care	11,9	13,9	1,9	12,4	1,5
Real Estate	7,6	7,2	-0,4	2,3	4,9
Communication services	3,0	4,8	1,8	9,0	-4,1
Consumer discretionary	5,6	4,2	-1,4	10,3	-6,1
Industrials	4,3	4,1	-0,2	8,8	-4,7
Energy	3,1	3,9	0,8	3,9	-0,1
Materials	4,7	3,1	-1,6	2,4	0,8
Utilities	2,2	2,9	0,7	2,2	0,7
Consumer staples	1,4	0,0	-1,4	5,9	-5,9
Other	0,0	0,0	0,0	0,1	-0,1
Cash	1,2	2,1	1,0	0,0	2,1

Capitalisation breakdown (%)

	Fund (Start)	Fund (End) C	hange	Index	Relative weight
Mega cap (> \$50bn)	81,7	83,1	1,4	83,1	-0,1
Large cap (\$10 - \$50bn)	10,3	9,9	-0,5	16,5	-6,6
Mid cap (\$2 - \$10bn)	6,9	5,0	-1,9	0,4	4,6
Small cap (< \$2bn)	0,0	0,0	0,0	0,0	0,0
Other	0,0	0,0	0,0	0,0	0,0
Cash	1,2	2,1	1,0	0,0	2,1

Largest holdings (%)

	Fund	Index	Relative weight
Microsoft	8,9	7,1	1,8
Broadcom	7,6	1,3	6,3
Mastercard	7,4	0,9	6,5
Visa	5,9	1,0	4,9
Unitedhealth Group	4,7	1,0	3,6
Blackrock	4,0	0,3	3,7
Nextera Energy	2,9	0,3	2,6
JP Morgan	2,7	1,3	1,4
Anthem	2,7	0,3	2,4
Facebook	2,7	2,4	0,2

Largest overweights (%)

	Fund	Index	Relative weight
Mastercard	7,4	0,9	6,5
Broadcom	7,6	1,3	6,3
Visa	5,9	1,0	4,9
Blackrock	4,0	0,3	3,7
Unitedhealth Group	4,7	1,0	3,6
Nextera Energy	2,9	0,3	2,6
Rexford Industrial Realty	2,4	0,0	2,4
Anthem	2,7	0,3	2,4
Equinix	2,5	0,2	2,3
Arthur J Gallagher	2,3	0,1	2,2

Largest underweights (%)

	Fund	Index	Relative weight
Apple	0,0	5,7	-5,7
Nvidia Corporation	0,0	5,1	-5,1
Amazon	0,0	3,7	-3,7
Alphabet	0,0	3,7	-3,7
Berkshire Hathaway	0,0	1,7	-1,7
ELI Lilly and Company	0,0	1,4	-1,4
Tesla	0,0	1,1	-1,1
Exxon Mobil	0,0	1,1	-1,1
Home Depot	0,0	0,9	-0,9
Procter & Gamble	0,0	0,9	-0,9

Largest positive contributors YTD (%) by issuer

	Relative weight	Absolute return	Contribution
Apple	-6,3	-10,0	1,5
Broadcom	7,0	20,6	0,7
Tesla	-1,3	-28,6	0,7

Largest detractors YTD (%) by issuer

	Relative weight	Relative weight Absolute return			
Nvidia Corporation	-3,4	47,1	-1,8		
Unitedhealth	3,5	-4,9	-0,6		
Meta Platforms	-1,1	6,5	-0,6		

Commentary

The fund's limited exposure to NVIDIA provided the biggest drag on performance relative to the S&P 500 Net Return Index. The relatively small weighting in Meta Platforms also provided a headwind, although the fund benefited from a zero exposure to Apple and Tesla.

Cogent Communications declined amid concerns of a dividend cut. Conscious of this risk, we have reduced the holding. UnitedHealth led the detractors in an out-of-favour healthcare sector after investors took a cautious view on the managed care organization's medical loss ratio. We added to the holding on weakness.

American Tower and Rexford Industrial Realty, which are both structured as real estate investment trusts (REITs), gave back some of the gains from a strong fourth quarter when the extreme negative sentiment towards interest-rate sensitivity eased. To us, the long-term investment case for both companies remains unchanged.

Air Products and Chemicals fell due to scepticism about the industrial gases company's ability to deliver on its strategic plan. Execution has not been smooth, but the long-term growth opportunity remains intact, in our view.

Stock selection added value in technology, with the strongest contribution from Broadcom. The shares climbed to an all-time high as the semiconductor company was seen as a beneficiary of the structural growth in Artificial Intelligence (AI). Lam Research also outperformed.

American Express and Mastercard added value in financials as both companies enjoyed a favourable reporting season.

Portfolio activity

The fund ended the quarter with three new holdings: Meta Platforms, Ares Management and AbbVie.

We invested in Meta Platforms after the owner of Facebook announced its maiden dividend. We believe that the strong momentum in operating performance can continue and support a rapidly rising dividend, a scenario which we think is not adequately reflected in an undemanding valuation. Meta also provides a welcome addition to Microsoft and Broadcom, which have played a crucial role in providing portfolio protection during new economy rallies.

Ares provides exposure to the structural growth in demand for alternative investment strategies, while the growth potential of AbbVie's new product pipeline is not fully appreciated by the market, in our view.

We also bought NVIDIA, but exited the position after the technology bellwether and standard bearer for Al jumped more than 40%.

We sold Estee Lauder and VF Corp as a source of cash for better ideas. We divested KLA Corp and Costco Wholesale after their impressive runs.

We remained active in our portfolio management, rotating capital away from strong performers and recycling the proceeds into weaker names where we believe the long-term investment case remains intact. We reduced exposure to our top holdings in Broadcom and Mastercard, and added to our existing positions in NextEra Energy and Rexford.

Outlook

The dominance of the 'Magnificent Seven' provided a significant headwind for dividend strategies in 2023, but we have been keen to point out that the growth characteristics of this narrow elite are not unique. We see plenty of growth opportunities in a variety of sectors, with valuations that in many cases are far more attractive. We have been looking far and wide for new investment ideas.

From a macroeconomic perspective, initial expectations that the Federal Reserve will embark on a series of interest-rate cuts starting in March have proved wide of the mark, but the direction of travel remains clear. The narrative of 'higher for longer' has shifted from 'how high?' to 'how long?' with implications for investment opportunities.

We have been focusing our attention on companies hurt by rising rates, but not higher rates, with a particular focus on companies exposed to a potential recovery in the housing market. Our recent purchases of Pool Corp, Trane Technologies and Sherwin-Williams, as well as the more established holding of Equifax, are potential beneficiaries of this theme, with the prospect of structural growth and cyclical growth not fully appreciated by the market, in our view.

We are also excited about quality companies, where valuations were, until recently, the cheapest they have ever been. We have been adding selectively to companies we see as long-term winners including NextEra Energy, America's largest electric utility and the world's largest generator of renewable energy by way of wind and solar, and Rexford, an industrial REIT operating in supply-constrained southern California.

Valuation remains a critical aspect of our company analysis to ensure that we do not overpay for the growth we seek. Balance sheet strength is another key consideration in our fundamental research, and we continue to scrutinise cashflow generation to ensure that dividends can be sustained in the current climate. We continue to be encouraged by the dividend increases we are seeing across the portfolio.

We remain resolute in our belief that the majority of our holdings can sustain dividend growth in the 5-15% range over the long term, while offering an attractive yield. We are undeterred in our pursuit of dividend growth and remain committed to its viability not only as a source of rising income, but also as a total return strategy in the US market over the long term.

Approach to responsible investment

	Yes	No	N/A
ESG integration	\checkmark		
Additional ESG specifications	\checkmark		
Exclusions	\checkmark		
Cluster munitions & anti personnel landmines	\checkmark		
Other exclusions or restrictions	\checkmark		
Voting	\checkmark		
Engagement	\checkmark		

Please see glossary for further explanation of these terms.

Climate Metrics

	Weighted Average Carbon Intensity	Coverage by portfolio weight (%)
US Dollar A Accumulation	128,67	100,00%
Benchmark	94,59	98,91%
Source: MSCI		

ESG Standard Glossary

Additional ESG specifications: In the context of M&G, these are funds managed with an explicit ESG objective, outcome or in accordance with specific ESG criteria, and will have a number of minimum exclusions in place.

Engagement: Interaction with company management on various financial and nonfinancial, including ESG, issues. Engagement allows investors to better understand how a company is undertaking its operations and how it is interacting with its stakeholders, as well as advising on and influencing company behaviour and disclosures where appropriate. ESG integration: Describes the explicit and systematic inclusion of Environmental, Social and Governance factors in investment analysis and investment decisions. It underpins a

Explanation of our climate metrics

responsible investment approach, and allows investors to better manage risk and generate sustainable, long-term returns.

Exclusions: The exclusion or restriction of investments based on the sector in which they operate, the products or services they provide or for other specific criteria, i.e. they are deemed to be in breach of the United Nations Global Compact principles on human rights, labour the environment and anti-corruption. Voting: As the partial owners of a company, shareholders have the right to vote on resolutions put forward at a company's annual general meeting. These resolutions include the re-election of directors, executive remuneration and business strategy, among others, and may include resolutions put forward by shareholders.

The Weighted Average Carbon Intensity (WACI) is the metric used to report our funds' carbon emissions. It is a measure of how much CO2 is being emitted per US\$ million of sales by each company that the fund invests in. This can be used to determine the likely effect a company is having on the environment. It can also help to compare the impact different companies have on the environment, and to compare companies against the broad market or the financial benchmark for the fund. However, this metric does not take into account the difference in carbon characteristics among sectors.

The WACI metric is one of many greenhouse gas emissions data points, each offering a different aspect of analysis on climate impact. M&G have selected this metric as it is applicable to multi-asset, equity and fixed income funds and it is aligned to the recommendations from the Taskforce for Climate Related Financial Disclosures (TCFD). It has also been chosen to align with M&G's groupwide target of transparency when it comes to the

disclosure of climate emissions. At M&G we currently use MSCI as our main third-party data provider for carbon intensity data as we consider its coverage to be the broadest of the current providers. As with any mass data collection, there are methodology limitations; this also applies to MSCI. We make every effort to check its data and are currently building our own tools which will use a variety of data sources to gather and map the carbon emissions of our funds.

For the avoidance of doubt, this fund is not managed to a carbon emission objective and, the benchmark WACI (should funds have a benchmark) has been included for information purposes only.

Fund description

The fund has two aims: to provide combined income and capital growth that is higher than that of the US stockmarket (as measured by the S&P 500 Net TR Index) over any five-year period, while applying environmental, social and governance (ESG) criteria; and to increase the income stream every year in US dollar terms. At least 80% of the fund is invested in the shares of companies domiciled, or conducting the major part of their economic activity, in the US and Canada. Companies that are deemed to be in breach of the UN Global Compact principles and/or involved in industries like tobacco, controversial weapons, unconventional oil and gas extraction and thermal coal are excluded. The fund manager considers principal adverse impacts on sustainability factors when investing. The fund usually holds shares in fewer than 50 companies. The investment manager focuses on companies with the potential to grow their dividends over the long term. Stocks are selected with different sources of dividend growth to build a fund that has the potential to cope in a variety of market conditions.

The fund maintains a weighted average ESG rating that is either: higher than that of the US equity market as represented by the fund's benchmark; or equivalent to at least an MSCI A rating, whichever is lower.

Important information

With effect from November 2023, we are reporting using our internal accounting book of record (ABOR) moving away from the investment book of record (IBOR) used for reporting up to October 2023.

On 9 November 2018, the non-sterling assets of the M&G North American Dividend Fund, a UK-authorised OEIC, merged into the M&G (Lux) North American Dividend Fund, a Luxembourgauthorised SICAV, which launched on 9 November 2018. The SICAV is run by the same fund manager, applying the same investment strategy, as the UK-authorised OEIC. Past performance of the fund and index includes recoverable withholding tax which may not be applicable to the SICAV.

The M&G (Lux) North American Dividend Fund is a sub-fund of M&G (Lux) Investment Funds 1.

SFDR Article Classification: Article 8 fund. The decision to invest in this fund should be based on all objectives and characteristics and not solely its non-financial objectives and characteristics. For Investment Professionals only. Not for onward distribution. No other persons should rely on any information contained within.

This information is not an offer or solicitation of an offer for the purchase of investment shares in one of the funds referred to herein. Purchases of a fund should be based on the current Prospectus. The Instrument of Incorporation, Prospectus, Key Information Document, annual or interim Investment Report and Financial Statements, are available free of charge in English or in your local language from the Luxembourg paying agent: Société Générale Bank & Trust SA, Centre operational 28-32, place de la Gare L 1616 Luxembourg.

Before subscribing investors should read the Key Information Document and the Prospectus, which includes a description of the investment risks relating to these funds. M&G Luxembourg S.A. may terminate arrangements for marketing under the new Cross-Border Distribution Directive denotification process.

Complaints handling information and summary of investors' rights are available in English from https://www.mandg.com/investments/professional-investor/en-lu/footer/complaints-process This financial promotion is issued by M&G Luxembourg S.A. Registered Office: 16, boulevard Royal, L 2449, Luxembourg.

Glossary

This glossary provides an explanation of terms used in this factsheet and in our literature.

Accumulation shares: A type of share where distributions are automatically reinvested and reflected in the value of the shares.

Asset allocation: Allocating a portfolio's assets according to risk tolerance and investment goals.

Asset-backed securities: Bonds (fixed income securities) backed by assets that produce cashflows, such as mortgage loans, credit card receivables and auto loans

Benchmark (Constraint): The portfolio must replicate the securities contained in the benchmark and their weights. The benchmark can be an index or a sector. Depending on the fund's mandate, the managers can replicate the positions directly or via derivatives, which are instruments whose value is derived from that of an underlying security or pool of securities.

Benchmark (Target): A benchmark, such as an index or sector, which the fund managers aim to match or exceed. The managers have freedom in choosing the securities and strategy by which they do so.

Benchmark: Measure, such as an index or sector, against which a portfolio's performance is judged.

Benchmark (Comparator): The fund managers choose the benchmark, which may be an index or a sector, as a comparator for the fund's performance, but they do not have to replicate its composition. The benchmark is not used for any other purpose, such as, for example, to serve as a reference when setting performance fees.

Bond: A loan in the form of a security, usually issued by a government or company. It normally pays a fixed rate of interest (also known as a coupon) over a given time period, at the end of which the initial amount borrowed is repaid. Cash equivalents: Deposits or investments with similar characteristics to cash. Consumer prices index (CPI): An index used to measure inflation, or the rate at which prices for a basket of goods and services bought by households change. The contents of the basket are meant to be representative of products and services consumers typically spend money on. and are updated regularly.

Convertible bonds: Fixed income securities (bonds) that can be exchanged for predetermined amounts of company shares at certain times during their life. Corporate bonds: Fixed income securities issued by a company. They are also known as bonds and can offer higher interest payments than bonds issued by governments as they are often considered more risky. Also referred to by investors as "credit."

Coupon: The interest paid by the government or company that has raised a loan by selling bonds. It is usually a fixed amount, calculated as a percentage of the total loan and paid out at regular intervals.

Credit default swap (CDS): An insurance-like contract that allows an investor to transfer the default risk of a bond to another investor. The buyer of the CDS pays regular premiums to the seller, who has to reimburse the buyer in the event of the underlying bond defaulting. A CDS is a type of derivative – a financial instrument whose value and price is dependent on the underlying asset.

Credit rating agency: A company that analyses the financial strength of issuers of fixed income securities (bonds) and attaches a rating to their debt. Examples include Standard & Poor's, Moody's and Fitch.

Derivatives: Financial instruments whose value and price depend on one or more underlying assets. Derivatives can be used to gain exposure to, or to help protect against, expected changes in the value of the underlying investments. Derivatives may be traded on a regulated exchange or directly between two parties (over the counter).

Distribution yield: The amount that is expected to be distributed by the fund over the next 12 months expressed as a percentage of the share price as at a certain date. It is based on the expected gross income from the current portfolio calculated in accordance with the fund's distribution polices less the ongoing charges where they are deducted from income.

Dividend yield: Annual income distributed by a company as a percentage of its share price as at a certain date.

Duration: A measure of the sensitivity of a fixed income security (bond) or bond fund to changes in interest rates. The longer a bond or bond fund's duration, the more sensitive it is to interest rate movements.

Emerging economy or market: Country in the process of catching up with developed economies, with rapid growth and increasing industrialisation. Investments in emerging markets are generally considered to be riskier than those in developed markets.

Equities: Shares of ownership in a company. They offer investors participation in the company's potential profits, but also the risk of losing all their investment if the company goes bankrupt.

Ex-dividend, ex-distribution or xd date: The date on which declared distributions officially belong to underlying investors. On the XD date, the stock's price usually falls by the amount of the dividend, reflecting the payout.

Exposure: The proportion of a fund invested in a particular share/fixed income security/index, sector/region, usually expressed as a percentage of the overall fund.

Fixed income security: A loan in the form of a security, usually issued by a government or company, which normally pays a fixed rate of interest over a given time period, at the end of which the initial amount borrowed is repaid. Also referred to as a bond.

Floating rate notes (FRNs): Securities whose interest (income) payments are periodically adjusted depending on the change in a reference interest rate. Gilts: Fixed income securities issued by the UK government. They are called gilts because they used to be issued on gilt-edged paper.

Government bonds: Loans issued in the form of fixed income securities by governments. They normally pay a fixed rate of interest over a given time period,

at the end of which the initial investment is repaid.

Hard currency (bonds): Fixed income securities (bonds) denominated in a highly traded, relatively stable international currency, rather than in the bond issuer's local currency. Bonds issued in a more stable hard currency, such as the US dollar, can be more attractive to investors where there are concerns that the local currency could lose value over time, eroding the value of bonds and their income. Hedging: A method of reducing unnecessary or unintended risk.

High yield bonds: Loans taken out in the form of fixed income securities issued by companies with a low credit rating from a recognised credit rating agency. They are considered to be at higher risk of default than better-quality, higher-rated fixed income securities, but they have the potential for higher rewards. Default means that a bond issuer is unable to meet interest payments or repay the initial amount borrowed at the end of a security's life.

Historic yield: The historic yield reflects distributions declared over the past 12 months as a percentage of the share price as at the date shown.

Income shares: A type of share where distributions (also called dividends) are paid out as cash on the payment date.

Index-linked bonds: Fixed income securities where both the value of the loan and the interest payments are adjusted in line with inflation over the life of the security. Also referred to as inflation-linked bonds.

Investment association (IA): The UK trade body that represents fund managers. It works with investment managers, liaising with government on matters of taxation and regulation, and also aims to help investors understand the industry and the investment options available to them.

Investment grade bonds: Fixed income securities issued by a government or company with a medium or high credit rating from a recognised credit rating agency. They are considered to be at lower risk of default than those issued by issuers with lower credit ratings. Default means that a borrower is unable to meet interest payments or repay the initial investment amount at the end of a security's life.

Leverage: When referring to a company, leverage is the level of a company's debt in relation to its assets. A company with significantly more debt than capital is considered to be leveraged. It can also refer to a fund that borrows money or uses derivatives to magnify an investment position.

Local currency bonds: Bonds denominated in the currency of the issuer's country, rather than in a highly traded international 'hard' currency, such as the US dollar. The value of local currency bonds tends to fluctuate more than that of bonds issued in a hard currency, as these currencies tend to be less stable.

Long position (exposure): Holding a security in the expectation that its value will rise.

Maturity: The length of time until the initial amount invested in a fixed income security is due to be repaid to the holder of the security.

Modified duration: A measure of the sensitivity of a bond, or bond fund, to changes in interest rates, expressed in years. The longer a bond or bond fund's duration, the more sensitive it is to interest rate movements. Near cash: Deposits or investments with similar characteristics to cash.

Net asset value (NAV): The current value of the fund's assets minus its liabilities. Ongoing charge figure: The ongoing charge figure represents the operating costs investors can reasonably expect to pay under normal circumstances. Open-ended investment company (OEIC): A type of managed fund whose value is directly linked to the value of the fund's underlying investments. The fund creates or cancels shares depending on whether investors want to redeem or purchase

them. Options: Financial contracts that offer the right, but not the obligation, to buy or

sell an asset at a given price on or before a given date in the future. Payment date: The date on which distributions will be paid by the fund to investors, usually the last business day of the month.

Physical assets: An item of value that has tangible existence; for example cash, equipment, inventory or real estate. Physical assets can also refer to securities, such as company shares or fixed income securities.

Property expense ratio: Property expenses are the operating expenses that relate to the management of the property assets in the portfolio. These include: insurance and rates, rent review and lease renewal costs and maintenance and repairs, but not improvements. They depend on the level of activity taking place within the fund. The Property Expense Ratio is the ratio of property expenses to the fund's net asset value.

Retail prices index (RPI): A UK inflation index that measures the rate of change of prices for a basket of goods and services in the UK, including mortgage payments and council tax.

Share class hedging: Activities undertaken in respect of hedged shares to mitigate the impact on performance of exchange rate movements between the fund's currency exposure and the investor's chosen currency.

Share class: Type of fund shares held by investors in a fund (share classes differ by levels of charge and/or by other features such as hedging against currency risk). Each M&G fund has different share classes, such as A, R and I. Each has a different level of charges and minimum investment. Details on charges and minimum investments can be found in the fund's Prospectus.

Share: An ownership stake in a company, usually in the form of a security. Also called equity. Shares offer investors participation in the company's potential profits, but also the risk of losing all their investment if the company goes bankrupt.

Short position (exposure): A way for an investor to express their view that the market might fall in value.

SICAV: In French, it stands for société d'investissement à capital variable. It is the western European version of an open-ended collective investment fund, much like an OEIC. Common in Luxembourg, Switzerland, Italy and France, and regulated by regulators in the European Union.

Swap: A swap is a derivative contract where two parties agree to exchange separate streams of cashflows. A common type of swap is an interest rate swap, where one party swaps cashflows based on variable interest rates for those based on a fixed interest rate, to hedge against interest rate risk.

UCITS: Stands for Undertakings for Collective Investments in Transferable Securities. This is the European regulatory framework for an investment vehicle that can be marketed across the European Union and is designed to enhance the single market in financial assets while maintaining high levels of investor protection.

Underlying yield: The amount that is expected to be earned by the fund over the next 12 months expressed as a percentage of the share price as at a certain date. It is based on the expected gross income from the current portfolio calculated in accordance with the fund's accounting policies less all ongoing charges. Unit trust: A type of managed fund whose value is directly linked to the value of

the fund's underlying investments and which is structured as a trust, rather than as a company. United Nations Global Compact: A United Nations initiative to encourage

businesses worldwide to adopt sustainable and socially responsible policies and to report on their implementation.

Valuation: The worth of an asset or company, based on the present value of the cashflows it will generate.

Vield: This refers to either the interest received from a fixed income security or to the dividends received from a share. It is usually expressed as a percentage based on the investment's costs, its current market value or its face value. Dividends represent a share in the profits of a company and are paid out to the company's shareholders at set times of the year.